



Membership matters

As we look towards 2022, BOMA Toronto remains committed to providing our members, stakeholders and the Commercial Real Estate Industry with trusted, valuable, relevant resources and guidance.

Thank you for your continued support. Your membership matters to us.

BOMA
Toronto
Inspired leadership since 1917



Dear BOMA Toronto Members,

On behalf of the Board of Directors and the entire team at BOMA Toronto, I would like to personally thank all of our members, sponsors, and Corporate Partners for your ongoing and steadfast support. As we all continue to navigate through these unprecedented times, know that BOMA Toronto remains deeply committed to driving exceptional value for our members and the industry at large.

We look forward to welcoming you as a returning member and would like to thank all BOMA Toronto members again for the amazing support you continue to show us.

BOMA Toronto is one of the most influential voices in the Canadian Commercial Real Estate Industry.

Our Membership comprises of over 750 industry professionals that represents over 80% of all commercial real estate organizations including the leading CRE owners, managers and stakeholders in the GTA and beyond.

Learn from influential stakeholders

Prominent organizations, services and government officials support BOMA Toronto. Our members have the opportunity to connect and learn from like-minded peers and grow long term relationships.

Stay connected

BOMA Toronto's social media channels are a great way to keep up-to-date and connect with your fellow members. Follow us on LinkedIn, Facebook, Twitter, Vimeo or Instagram for industry news, member features, events and our awards programs.

Share industry news and views

We are committed to thought-leadership and aim to publicly support the good work being done by our members. We will make every effort to tag, re-share relevant news with our members and celebrate your successes.



4 Membership types

Members represent all professional groups within the Commercial Real Estate Industry located in the GTA and beyond.

2022 Membership fees

Allied: \$2,495

Supply goods or services, equipment, systems, or provide professional consulting services

Principal: \$695

Actively involved in the ownership, trading or management of buildings

Young Professional: \$325

35 years of age or under, employed by an owner/manager firm

Student: \$50

Full-time post secondary students post-secondary students studying in a commercial real estate or related program

Inspire future success

BOMA Toronto fosters the development of emerging leaders through its Young Professional program. Hone leadership skills. Learn from the best. Participate in committees. Network with industry leaders and peers.

With the active engagement of our membership, BOMA Toronto continues to thrive as a prominent voice and leader in the CRE Industry. Over the past many months, we've continued to provide members with valuable and timely resources stemming from the hard work of our committees and councils, including the BOMA Toronto Return to Work Committee, the SRMAC COVID-19 Taskforce, the HVAC Advisory Council, and the Diversity, Inclusion & Anti-Racism Advisory Council.

We're thrilled to be working with such talented groups of individuals in an effort to ensure our members have access to the best tangible resources and to drive positive systemic change.

We are extremely proud of the powerful network of over 750 industry professionals that BOMA Toronto represents, and our status as the second largest BOMA organization in North America. We continue to be humbled by the generosity of our 150+ members who volunteer their time to make our organization, and industry, a better place for all of us.

With our value proposition top of mind, we have made significant enhancements to our member offerings for 2022 as we align with our 'next normal', while remaining flexible to pivot if necessary. We've transitioned to a combination of in-person and virtual events for all of our upcoming education sessions, which will allow us to extend our geographical reach. For 2022, BOMA Toronto will continue to deliver comprehensive & compelling education series', proactive advocacy initiatives, enhanced event experiences, our R2R, and the continuation of our robust Awards program. **These include 30+ unique events and sessions, from insightful education sessions, to our annual Signature Events, to our Young Professional events.**

Our industry has set a stellar example during the pandemic for its collegiality and humanity, each and every one of our members has made a valuable contribution, we truly do have the best members anywhere!

As always, our team welcomes your feedback and extend an open invitation to contact me or any member of the BOMA Toronto team.

Susan M. Allen | MBA | ICD.D | RPA
President and Chief Executive Officer
BOMA Toronto

5 Great reasons to renew

1 Leading-edge education

The valuable knowledge you gain through industry expert insights in virtual classroom and webinar formats will boost your professional development, ultimately enhancing the asset value of your property.

2 Industry advocacy

Your membership in BOMA Toronto strengthens our reputation as a powerful proactive coalition and advocate on regulatory updates at all levels of government, and initiatives that impact all of us in the Commercial Real Estate Industry.

3 Professional development

Play a hands-on role in your industry's future, while adding to your own achievements. Our members enjoy exclusive participation in our dynamic committees, task forces, coalitions and Board of Directors.

4 Valuable connections

Build strong CRE connections with over 750 industry professionals and acquire the tools to grow your career through notable Signature Events, valuable learning sessions and exceptional networking opportunities.

5 The recognition you deserve

BOMA's prestigious awards programs celebrates and rewards top-performing properties, teams and individuals in categories focused on sustainability, building excellence, customer experience and asset value. Compete for recognition locally, nationally and internationally.

For over 100 years, BOMA Toronto has been at the forefront of the CRE Industry, proactively advocating for and protecting the interests of its members. This spirit of collaborative leadership is the essence of who we are.



2022 Signature Events

Whether through a virtual or hybrid format, BOMA Toronto is committed to delivering high profile Signature Events that engage attendees.

2022 Virtual Signature Events

| | |
|--------------|--------------------------------|
| February 4 | Ski Day |
| April 6 | AGM & Luncheon |
| May 20 | Celebration of Excellence Gala |
| June 14 | Spring Golf Classic |
| September 19 | Fall Golf Classic |
| October 13 | CREST Awards |
| November 10 | NXTEK Forum |
| December 2 | Holiday Lunch |

Great sponsorship opportunities are available

BOMA Toronto has developed a variety of innovative and engaging ways for sponsors to promote their brand offer to a targeted audience of CRE Industry professionals. Find out more!

Contact

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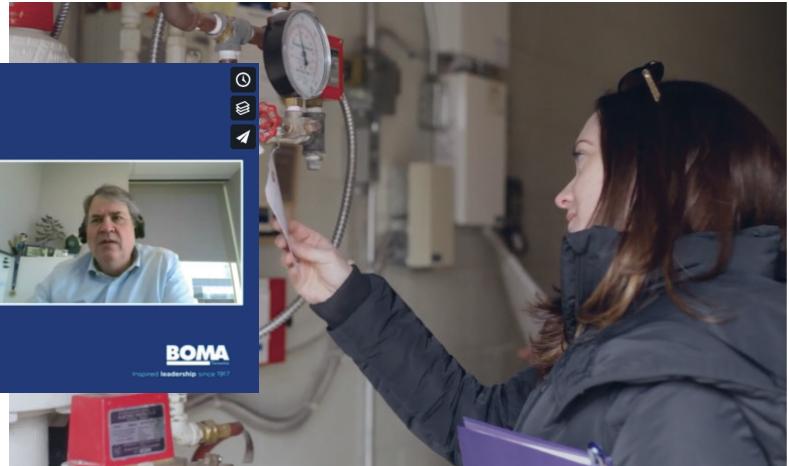
e: atherrien@bomatoronto.org



LIVE 166

CRE Industry Outlook

Cultivating Resilience

A screenshot of a video conference interface. It shows two participants: a woman on the left and a man on the right. The BOMA logo is at the bottom center, with the tagline "Inspired Leadership since 1912". The interface includes standard video conference controls like a timer, a refresh icon, and a back arrow.

Ground breaking advocacy

BOMA Toronto takes great pride in advocating on behalf of its members and the Industry.

Throughout the pandemic and now as we shift towards returning to the workplace, BOMA Toronto has played an integral role, working collaboratively with our industry partners to develop essential resources and education for our members. We've created several working groups to ensure that your voice is heard and that our industry remains strong.

Newly formed committees & councils working for you

- National Return to Work Committee
- Regional BOMA Toronto Return to Work Committee
- Security, Risk Management Advisory Council
- HVAC Advisory Council
- Diversity, Inclusion and Anti-Racism



Further demonstrating BOMA Toronto's commitment to the Commercial Real Estate Industry, we are proud of our newly created **Diversity, Inclusion and Anti-Racism (DIAR) Advisory Council**. We are collaborating and partnering with Matrix360 to inspire, lead and drive actionable strategies to address systemic racism.

We have assembled a Council of diverse industry leaders to address this challenge head on. We are committed to communicating our progress. Watch for industry updates and news in our enews (btw & BOMA Matters) and on our social media channels.

We are committed to communicating, look to BOMA Matters for industry updates and btw for news.

May 2022 - August 2022

| Date | Stream | Title | Format |
|---------|---|--|-----------|
| May 4 | Building Performance | Annual Global Adjustment Workshop | Breakfast |
| May 20 | Signature Event | Celebration of Excellence Awards Gala | |
| May 25 | Security & Risk Management | The Demographics of Behaviour: Cascading impacts on Security in the CRE Industry | Breakfast |
| May 31 | Smart & Connected | Teknovation Webinar #2: Building Automation & Controls | Virtual |
| June 2 | Climate Readiness & Operational Resilience | Spring Sandford Fleming Forum | Breakfast |
| June 14 | Signature Event | Spring Golf Classic | |
| June 23 | Smart & Connected | Teknovation Webinar #3: Data Visualization using AI & ML | Virtual |
| July 12 | Smart & Connected | Teknovation Webinar #4: Tech-Enabled Occupant Experience | Virtual |

September 2022 - December 2022

| Date | Stream | Title | Format |
|--------------|---|---|-----------|
| September 1 | Operational Excellence | Post-Pandemic Recovery The outlook for the retail sector | Breakfast |
| September 8 | Security & Risk Management | Enhancing Security & Life Safety: Risk Management and Governance | Breakfast |
| September 19 | Signature Event | Fall Golf | |
| September 27 | Young Professional | Seminar #2 Career Growth & Professional Development | |
| October 4 | Climate Readiness & Operational Resilience | Fall Sandford Fleming Forum | Breakfast |
| October 13 | Signature Event | CREST Awards | |
| October 20 | Building Performance | Building Performance Workshop #4 Existing Building Commissioning (EBCx) Tune up & Save | Virtual |
| October 26 | Young Professional | Building Tour #2 | Breakfast |
| November 1 | Diversity & Inclusion | Session #2: Topic TBC | Breakfast |
| November 10 | Signature Event | NXTEK Forum | |
| November 17 | Building Performance | Building Performance Workshop #5 Developing a Retrofit Strategy for Your Building(s) Your roadmap to big savings | Virtual |
| December 2, | Signature Event | Holiday Lunch | |

2022 Education and Events Schedule

Our education program is an integral component of our value proposition and has been designed to drive operational excellence and enrich professional development. Topics have been thoughtfully selected by the Education Committee to reflect the evolving needs of the CRE Industry.

January 2022 - April 2022

| Date | Stream | Title | Format |
|-------------|----------------------------|--|-----------|
| January 18 | Due Diligence & Compliance | Due-diligence Webinar #1: Elevators & Escalators + Fire & Sprinkler (Codes, Standards, MCP, etc.) | Virtual |
| January 25 | Due-Diligence & Compliance | Due-diligence Webinar #2: Accessibility & Built Environment (AODA) | Virtual |
| February 4 | Signature Event | Ski Day | |
| February 10 | Due-Diligence & Compliance | Due-diligence Webinar #3: Energy and Water Reporting & Benchmarking (O. Reg. 506/18) | Virtual |
| February 17 | Operational Excellence | Executive Roundtable Lessons from The Pandemic | Breakfast |
| February 24 | Building Performance | Building Performance Workshop #1 Advancing better Indoor Environmental Quality (IEQ) in the post COVID era. | Virtual |
| March 3 | Smart & Connected | Tek Talk: Technology as Amenity | Breakfast |
| March 10 | Young Professional | Seminar #1 Executive Roundtable | Afternoon |
| March 16 | Diversity & Inclusion | Session #1: Topic TBC | Breakfast |
| March 25 | Building Performance | Building Performance Workshop #2 Performance Treasure Hunt Discovering low/no cost opportunities in buildings. | Virtual |
| April 6 | Signature Event | Annual General Meeting | |
| April 14 | Smart & Connected | Teknovation Webinar #1: Touchless Technologies | Virtual |
| April 21 | Building Performance | Building Performance Workshop #3 Performance Benchmarking – How well do you know your building(s) | Virtual |
| April 27 | Young Professional | Building Tour #1 | Breakfast |

The way we connect just got easier!

Where can you get advice from 750+ industry professionals with the click of your mouse?

BOMA Toronto has launched an engaging and innovative communication tool for members to share ideas and resources and build connections.



Join the conversation

btconnects

BOMA Toronto is committed to offering an enhanced member experience

At a time when the ways in which we **connect, collaborate** and **communicate** is challenged, we are pleased to announce the launch of **btconnects**, a community engagement tool available to all BOMA Toronto Members through our website.

An added value to membership, **btconnects** has been designed for you - to enhance your ability to connect with fellow members. Ask questions, seek advice and share ideas through an **online member forum**, access resources through **member only libraries**, collaborate through **Community Rooms**, and **connect** with other members with the click of a mouse.

Get started through **btconnects**, and start collaborating and connecting.

Together, we will build an even stronger and engaged, BOMA Toronto community!

Exceptional Education

In this leadership capacity, BOMA Toronto enjoys a deep history of collaboration with industry experts. We are proud to host a very comprehensive education program.

Education is organized into 8 streams to drive operational excellence and enrich professional development. Topics have been thoughtfully selected by the Education Committee to reflect the evolving needs of the CRE Industry.

2022 Education streams

- Climate Readiness & Operational Resilience
- Smart & Connected
- Operational Excellence
- Building Performance
- Young Professional
- Due-Diligence & Compliance
- Security & Risk Management SRMAC
- Diversity & Inclusion

The collective expertise that our membership offers serves as a leading resource to support our education program. Members have the opportunity to enhance their experience, build profile and enhance their career development by being an active participant through BOMA Toronto.

We intend to livestream some of our in-person education sessions. The delivery format will be confirmed closer to the date of each education session.

Virtual education has its benefits!

BOMA Toronto has introduced OnDemand learning. Recordings from most of our education sessions are now available through our on resource online library on the, “btconnects” web portal.

Example Top Takeaway for OnDemand learning



Understanding the AODA

Design of Public Space (DOPS)

Tuesday March 30, 2021

This session explored key elements of the Accessibility for Ontarians with Disabilities Act (AODA) to simplify the compliance requirements to help make building(s) accessible and meet the requirements under the law. Compliance with the AODA has two sides: understanding the regulation itself and learning how it applies to business operations and the design of built environment.



Top takeaways:

- **Be Aware of the Requirements.** Keep yourself educated on the requirements of the AODA DOPS and how to access the most current information.
- **Follow the Law.** Following the AODA standards (including the DOPS) is the law. When working with designers (i.e. Architects/Interior Designers, etc) make sure they are aware of the requirements so that that are incorporated into design drawings and construction documents.
- **Report Your Compliance.** It is the responsibility of an organization to file an AODA Compliance Report which includes documenting any changes made to the built environment that fall under the scope of the DOPS. Accurate reporting will reduce/limit the risk of non-compliance penalties.

2021 Due Diligence & Compliance Education Series Sponsor



For membership inquiries, contact:

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BOMA
Toronto

Inspired leadership since 1919
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Membership matters

Renew today!

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